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## **Money Talks**

Dissecting the big themes in markets and the economy

## Lessons from a New York fried-chicken shop



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Manufacturing has long been the holy grail of development—and for good reason. The rapid economic growth of the Asian tigers in the 20th

Lee was speaking in Delhi, India's capital. It is ironic that India, where I have been living this year, is among a handful of up-and-coming economies where services are now driving growth. The Philippines is a giant when it comes to all kinds of outsourced back-office business. Ghana is Africa's IT hub. Turkey is known for health tourism. In this week's newspaper, my colleague Mike Bird and I look at these countries' prospects.

The importance of services is growing in part because they are gaining some of the attributes of manufacturing. Start with cross-border commerce. Trade in services reached nearly \$8trn last year, up 60% from a decade ago. Trade in manufacturing is three times bigger—but only grew 25% over this period. The increase in services trade is enabled by the internet. Mike spoke with the founder of a company that provides remote cashiers from the Philippines to fast-food outlets in New York. They work via videolink.

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